

An Overview

The 4th edition of Cable & Wire Fair offered the best opportunities for networking & marketing of new technologies and innovations in the wire and cable industry. Held amid strict COVID-19 safety measures, Cable & Wire Fair 2022 gave the industry the much-needed impetus at a time when people were



eagerly looking for such a platform. The two days CEO Conclave & Technical Conference at CWF 2022 saw high-voltage discussions wherein a myriad of issues pertaining to the wire and cable industry were considered.

Exhibition: Cable & Wire Fair 2022

Date: 18-20 May 2022

Venue: Hall 3 & 4, Pragati Maidan, New Delhi

Number of Exhibitors: 200 (approx.) **Number of** Visitors: 12000+

Our Partners











Co Partner













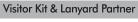
Compounding Partner







Tomer Machines











Ducab

Cable Partner



Niknam Chemicals Pvt. Ltd.

Measuring Partner conoptica

Conoptica AS

Innovation Pavilion

In addition, the event included an Innovation Pavilion wherein premier companies including APAR Industries Ltd., LS Cable & System Ltd., KEI Industries Ltd., Paramount Communications Ltd., Birla Cable Ltd., Cords Cable Industries Ltd., etc from the industry showcased their latest and upcoming products.



Designed as the focal point of the exhibition, the Innovation Pavilion became an ideal spot for promoting exchange of ideas and gave an opportunity to the companies to highlight their innovation and technology.

Conference Speakers

INAUGURAL SESSION



Mr. Anil Gupta Chairman & Managing Director, **KEI Industries Limited**



Mr. Shreegopal Kabra Managing Director & Group President, RR Global



Mr. Vijay Karia Chairman & Managing Director, Ravin Group of Companies



Mr. Anurag Pandey Executive-in-Charge Global Wires India - Tata Steel



Mr. Sandeep Aggarwal Mentor-Telecom Committee, PHD Chamber of Commerce & Industry and MD, Paramount Communication Ltd.

Session 1 - Wire and Cable Industry Outlook



Mr. Ashish Chaturvedy Head of Marketing & Communications, Ducab



Mr. Benoit Lecuyer CEO, Prysmian India



Mr. VK Bajaj Sr President-Business Strategy and Innovation, Apar Industries Ltd.



Mr. Abhishek Gupta Joint Managing Director, Gupta Power Infrastructure Ltd.

Session 2 - Wire and Cable: Emerging Trends, Opportunities and Challenges



Mr. Parth Aggarwal Director, Paramount Communications Ltd.



Mr. Sameer Agarwal Managing Director, G.K. Winding Wires Ltd.



Ms. Sonal Gariba Executive Director, Ravin Group Member (Core Management), Head of Group-Plant Engineering, (Chairperson, IEEMA Cable Division) Cords Cable Industries Ltd.



Mr. Varun Sawhney



Mr. Sanjeev Atri Tata Power DDL

Session 3 - Promising Road Ahead for Telecom Sector and OFC Industry



Mr. R. Sridharan Chief Executive Officer, Birla Cable Ltd. and President, Vindhya Telelinks Ltd., M.P. Birla Group



Mr. Naivedya Agarwal Co-Founder. Runaya Group



Mr. Vipul Nagpal Founder & Managing Director, Orient Cables (India) Pvt. Ltd.



Mr. Sivakumar Nagarajan Commercial Director, Corning India

Session 4 - Steel Wire Industry Outlook



Mr. Mahesh Poddar Chairman, Miki Wire Works Pvt. Ltd., and MP (Rajya Sabha - Jharkhand)



Mr. Nirmal Saraf Managing Director, Nirmal Group



Mr. Sidharth Agrawal Managing Director, Systematic Group Of Companies



Managing Director, H D WIRE (P) Ltd.



Mr. Nirmal Singh Director, Assomac Machines Ltd.

Technical Session



Mr. René Stoeckl Sales Director, Rosendahl Nextrom GmbH



Ms. Priya Rakshit Research And Development Manager, Shakun Polymers Ltd.



Mr. Dipal Parikh Commercial Director - AMEA region, Polymer Solutions BU at Orbia, Alphagary Compounds



Dr. Parasu Veera Vice President, Head Technology & Business Development, SCBU- UPL Ltd.





Glimpses of Cable & Wire Fair 2022







Cable & Wire Fair 2022 - SHOW REPORT



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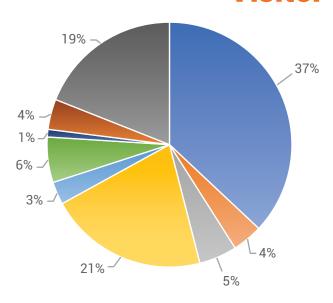
Cable & Wire Fair 2022 - SHOW REPORT



See You in 2023

6th – 8th October, Hall No. 2, 3 & 4, Pragati Maidan, New Delhi

Visitor Statistics



- Cable Manufacturers
- OFC, Structured Cables, & Other Telecom Cables
- Specialty Cable Manufacturers
- Steel Wire Manufacturers
- Springs, Fasteners Manufacturers
- Traders of Wire & Cable
- Consultants
- Others
- Institutional Buyers of Wires & Cables

Cable & Wire Fair Exhibitors' Testimonials



"This has been our first experience of attending and exhibiting at the Cable & Wire Fair. It has been an exciting opportunity for us. The

team of organizers has done a phenomenal job in terms of attracting good speakers for the conference as well as the companies which have participated here. We have been able to meet a lot of our key customers in one place which we hadn't been able to do before, because of COVID. Also, with regard to finding newer suppliers, and newer customers who have approached us at the event, this has been a really nice and engaging experience."

- Mr. Naivedya Agarwal, Founder & CEO, Runaya Group



"It is high time for the wire and cable industry to adapt to the innovations in the way they operate and do business. As always, the

experience at Cable & Wire Fair 2022 has been exceptionally good. We received an amazing response and reviews. The show was organized pretty well and the visitors and buyers were sincere."

- Mr. Vineet Sachdeva, Partner, Parovi Machines



"Our experience at the Cable & Wire Fair was extremely good. The footfall at our stand was quite outstanding and very appreciable.

Basically, we were able to get a new kind of an experience as it was our first time participating at the exhibition. In fact, this has proven to be a motivation for the company to be a part in the future edition of the show as well."

- Ms. Yukti Bhatia, Sales & Marketing Coordinator, Rajnandini Metal Limited



"I think that Tulip 3P Media has done a great job and we have received great service by the organizers. I am happy with

everything. All in all, it was a great experience. The turnout of visitors has been exceptionally great. We are very happy to have participated at the exhibition."

- Mr. Kjell E. Johnsen, Head of Wire & Cable division, Conoptica



"The Cable & Wire Fair exhibition has been a great platform for our company. In this three-day event, we could network with a great

number of our existing and prospective clients. We hope that we would be fully occupied with new business opportunities because of this exhibition. We look forward to participating at the next edition of the exhibition as well."

- Mr. Mohan Narasimhan, Operations Manager, Abrol Engineering Company (P) Ltd.



"It is the third time that we participated at the Cable & Wire Fair. Over the years, we have expanded the scale of our participation with

each passing edition of the exhibition. The show has been amazing. Even in our previous participation, we had received a phenomenal response, and this year has been even better. There were numerous people from the wire industry and the cable industry who visited us. It was especially very nice to meet everyone after three long years. It was a wonderful experience. We now are planning to participate in the next edition of the show, wherein we will participate in an even bigger way, with a bigger booth and presence."

- Mr. Ronak Shah, Director, Kemtree Enterprises Pvt. Ltd.



"I would really like to express my gratitude to Tulip 3P Media for a great exhibition this year. The experience has been even better

than our expectations. We had a very good first two days and equally good third day as well. Our stand has good focussed footfall. We wish the team of Tulip 3P Media the very best for the next edition of the exhibition as well."

- Mr. Ashish Tyagi, Director, Assomac Machines Limited



"As ever, the Cable & Wire Fair has been a great event for us. After such a long time, this has proven to be an event which has brought

the whole industry together. It has been wonderful to be here and has been a good experience to meet our customers, and acquaintances after a long time. We definitely look forward to participating at the next edition of the exhibition as well."

- Mr. Ashwani Gupta, Director, Vividh Wires Limited



"I think the Cable & Wire Fair is a fantastic platform for companies like us who envision growing in the fibre optics, data cables, and

power cables industry. The response we received has been phenomenal. We are really happy with the way the show has come around, set up, and organized by the team of Tulip 3P Media. We are looking forward to participating at the next edition of this exhibition, and we hope that the show would be even bigger, better, and stronger than this year."

- Mr. Naval Singhal, Director, Navank Consultants



"Participating at the Cable & Wire Fair has been our first-ever participation at any exhibition. This has been a really good experience

and now, we look forward to participating at the future years as well."

- Mr. Harshad Chauhan, Executive Engineer (Business Development), Suyog Electricals Ltd.



"Right from the initial editions itself, Cable & Wire Fair has been a great platform for the wire and cable industry. We hope and wish that the

coming editions of the exhibition prove to be even more successful. The footfall at the show was really great and there were quality visitors. We are really satisfied with our participation at the exhibition."

- Mr. Amit Goel, CEO, Innotech Machines



"The Cable & Wire Fair is a good event for the industry, wherein we participated for the second time. Our previous experience at the

show was great which is why we came to this edition of the exhibition as well. Overall, the response was good. Since it is organized in Delhi, it gives a great platform to meet and interact with the existing and potential buyers, vendors, and leading industry names, at a single platform. We look forward to getting good business opportunities. Our company will mark its presence in the next edition of the fair."

- Mr. Nishant Garg, CEO, Maiden Forgings (P) Limited



"Cable & Wire Fair show has been very good for us and has provided us with a platform where we could carry out one-to-one interactions

with the customers from India as well as around the world. We got the opportunity to meet prospective customers from Uzbekistan, which wouldn't have been possible otherwise. The Cable & Wire Fair gives us the opportunity to meet new people, make new customers, and explore new markets, being in India, in the comfort of our own country. The show has exceeded our expectations. For manufacturers and product innovators like us, such a platform to market our products and solutions is a great requirement. We hope to be a part of this platform in the future as well. Keep up the good work!"

- Mr. Ankit Bagaria, Director, Ruby Mica Company Ltd.



"The exhibition has been so good that all the visitors and participating companies at the Cable & Wire Fair 2022 are significant industry

players and business professionals. While we participated for the first time, it has proven to be a very good exhibition as far as our experience is concerned. We got the opportunity to meet and network with our existing clientele and different people of the industry. It is a very good platform to create the awareness of the product developments as well as the different companies in the wire and cable industry."

- Mr. Ashwani Kumar Soni, Assistant General Manager (Marketing), Waldies Compound Ltd.



"It was a nice experience participating at the Cable & Wire Fair, after such a long time, especially after the two years of

COVID-19. We got to meet all the buyers, vendors, and the organizing team was extremely cordial and helpful in every respect. We would like to participate in the coming edition."

Mr. Tushar Nagdev,
MD, Sobotech Industries Pvt. Ltd.



"Post COVID-19, this has been one of the first events for the wire and cable industry. The kind of exhibitors who have participated

and displayed their products/services, are also very diverse. Moreover, the footfall of the visitors was more than the expectations. Overall, we are very happy with the exhibition."

- Mr. Karan Shah, Director, Lifeline Technologies



"This edition of Cable & Wire Fair has been the platform where the wire and cable industry could come together once again and

meet in-person after a long gap of two and a half years or so. Everyone was super excited, including us, about the idea of meeting at one platform. We introduced new products at the fair which has been appreciated by the visitors. The team of the organizers is very cordial and supportive and they addressed any queries and challenges we had, on an immediate basis. We are glad to be a part of the exhibition, and hope to be a part of the exhibition in the future."

- Mr. Sumit Dhingra, Director, Dhingra Polymers Pvt. Ltd.



"This has been our second time participating at the Cable & Wire Fair. The event has been fantastic and has exceeded our

expectations. It has been a great opportunity to showcase our recent product launches, and new developments for the wire and cable industry. The whole event is in sync with where we want to reach as an organization. The building and construction industry has been our focus area and wires and cables play a significant role in that. We are really confident that the contacts we have established in the industry will be advantageous for us in the coming future. We would love to participate in all the subsequent editions of the Cable & Wire Fair in the future."

- Mr. Sandeep Vadakattu, Senior General Manager - Sectors & Marketing, Domino Printech India LLP



"It was a fantastic experience participating at the Cable & Wire Fair. Overall, we witnessed the great efforts by the organizers. The

exhibiting companies were really good as well as the visitors of this show were quality visitors. We are looking forward to getting some good business from this exhibition.

- Mr. Vishal Mehta, MD, Aquent Advance Material Technologies Pvt Ltd



"It has been a great experience to mark our presence at the Cable & Wire Fair show. We got the opportunity to interact with a large

number of our existing customers as well as the suppliers."

- Ms. Shikha Khandelwal, Business Head, Corsis Technologies



"The Cable & Wire Fair is a good platform and it was a great experience to interact with the industrial colleagues, after a long

time, and to showcase our product range. We look forward to participating again in the next edition as well. Hopefully, we would be encashing on the leads that have been generated at the show. There was a good footfall to our exhibition booth, which is really encouraging. Also, the best part is that the show was organized in the newly built halls of Pragati Maidan. It is really futuristic."

- Mr. Mohan Pandit, CEO, LMI India

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